



Your Network as Net Worth



Carlos de la Torre

Every career inflection = someone who said “yes”

- Scheduling meetings during an internship -> PhD position and funding
- Mentoring relationship -> First startup
- Constant momentum -> Forbes 30 Under 30, Funding Biggest Accelerator in Europe
- Good branding -> Hire Head of Technology from Series B 16 M EUR
- Team player -> Get hired as consultant (no application), other ventures.



Startupbootcamp

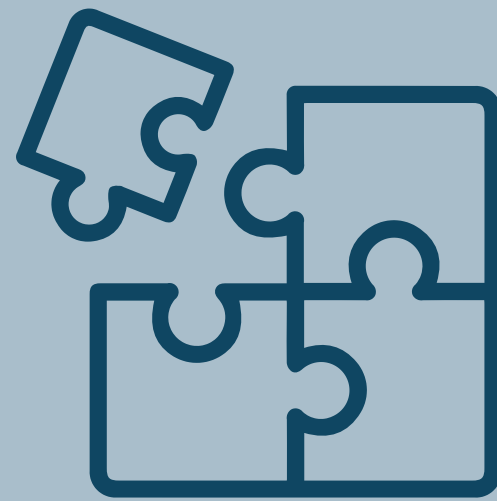


Expertise × Network Quality = Career Upside



Talent profile

- Give first
- Value creation mindset
- Maximize learning
- Just ask!



Creating luck

- Context → People → Opportunities
- Build synergies
- Your brand matters!

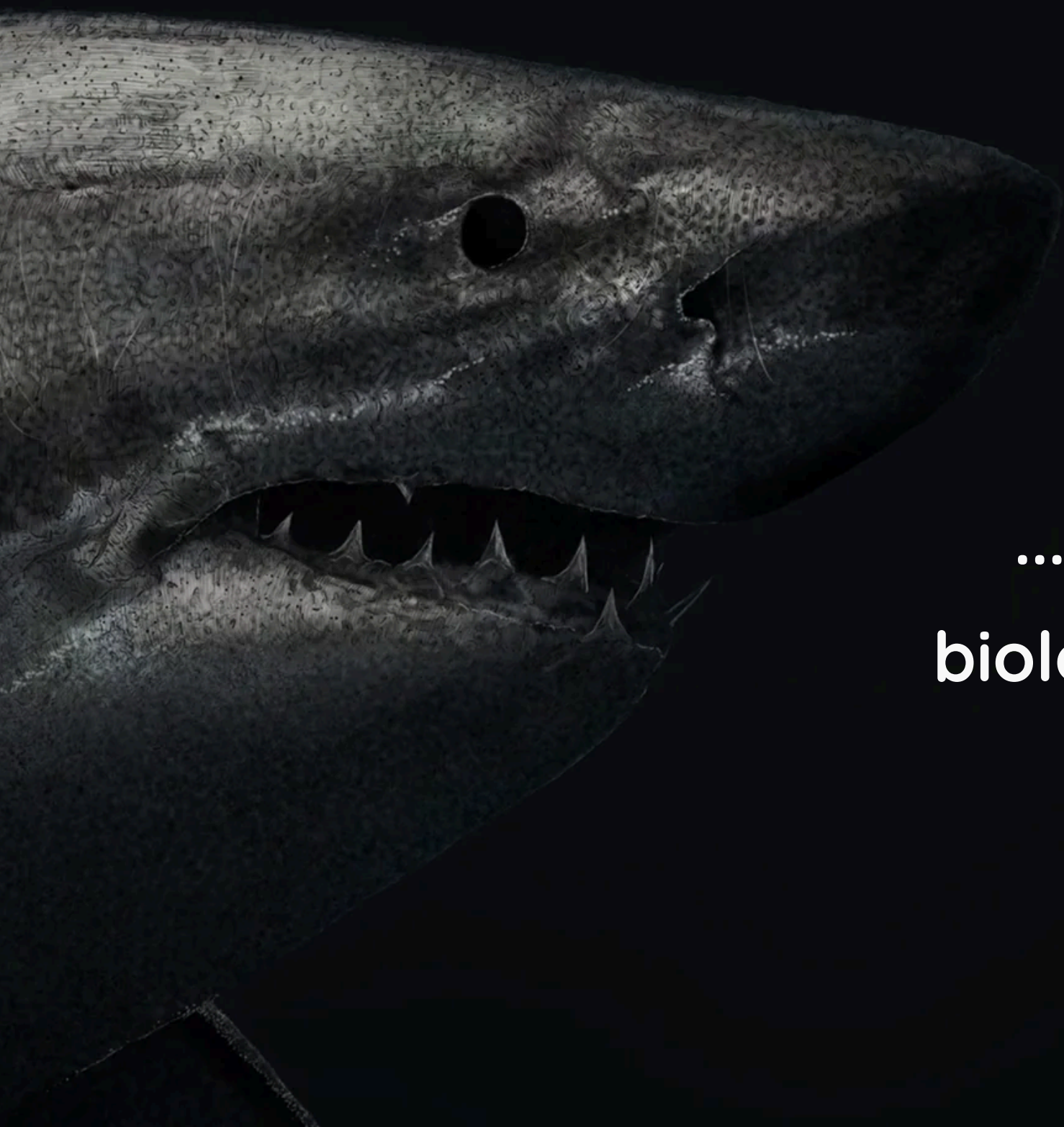


Unfair advantages

- The University opens doors!
- Local communities
- Events
- Organizer takes more!



...as he knew he was the most scared of sharks, he
knew he needed to jump first into the tank...



...David understood something fundamental to
biology... that adrenaline response was designed to
move us, not keep us stationary...

More Stories Around the World

"I got my PhD by asking my lecturer. In addition, I worked as Residence Life Assistant at Uni, and I helped curious others to get the same job."

Angelos, Postdoc Cancer Biology (UK)



"I my internship friend which lead to joining a local community in my home country, leading to a reference to join Amazon"

Avya, Technical Program Manager (India)

"My mentor insisted I should should join local networking events, and I did. During my job search, I have references for the 3 biggest cybersecurity companies in Finland"

Gizem, Postdoc Cybersecurity (Finland)



Paralysis? Action!

Academic genius? Failed high school courses, rejected to HY masters

Money? Connections? Middle class, parents at 9-to-5.

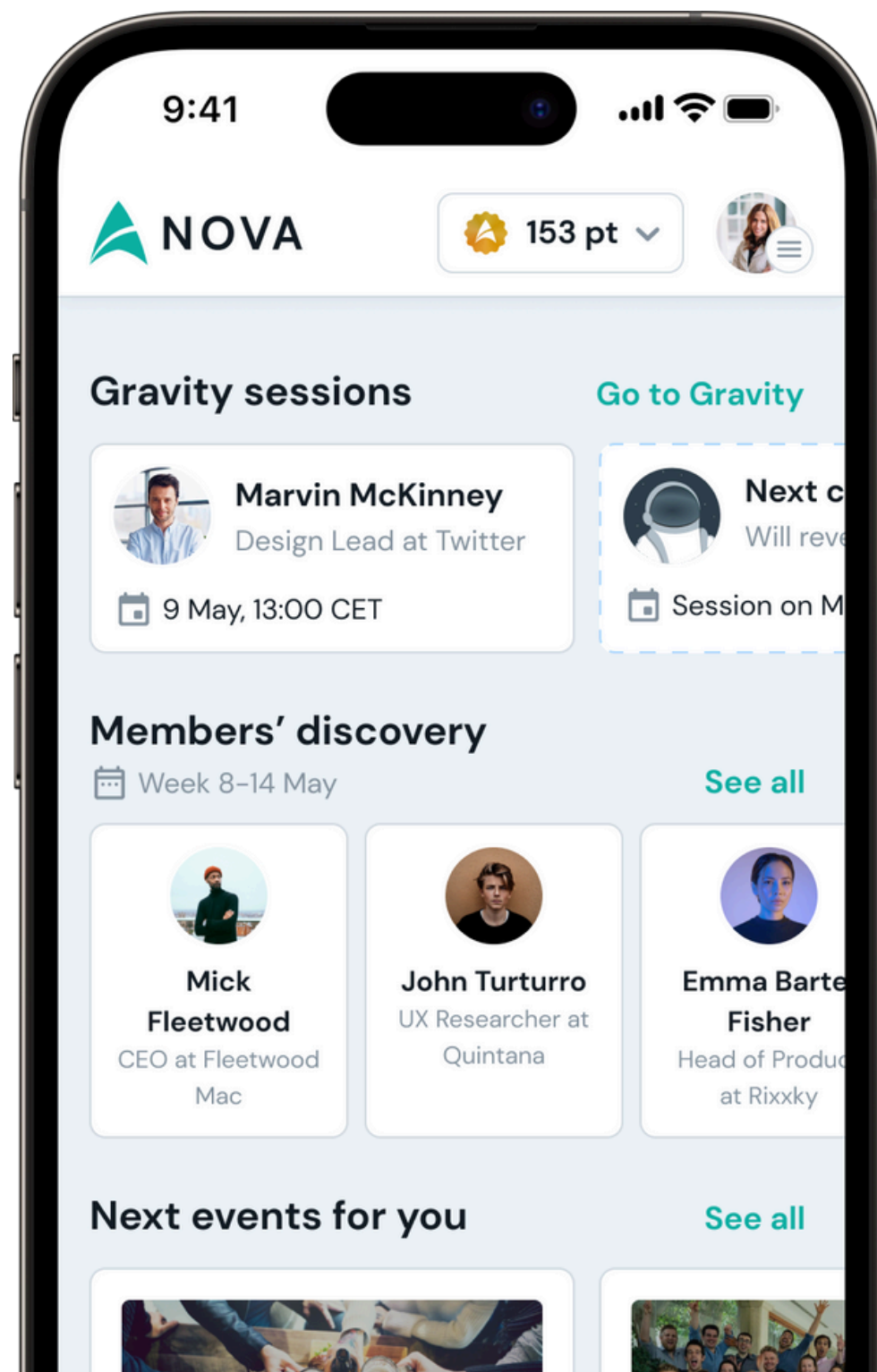
Silver tongue? Classic never found at parties.

Real strength?

Networking is important, I have no idea how it's done and I dislike the idea

→ join systematic networking and repeat repeat repeat

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